



ROAD SHOW

Katembe Landfill and Transfer Station





INTRODUCTION



The construction of the Hulene transfer station and the KaTembe landfill represents a decisive milestone in ending decades of uncontrolled dumping at the Hulene dump, with serious environmental and public health impacts.

This design, construction and operation project not only responds to an urgent need, but also lays the foundations for modern, sustainable and efficient waste management.



PRELIMINARY CONSIDERATIONS



This tender, as it is a **design-build-operation** procedure, assigns to the contractor the **responsibility** for the design of the solution to be implemented.

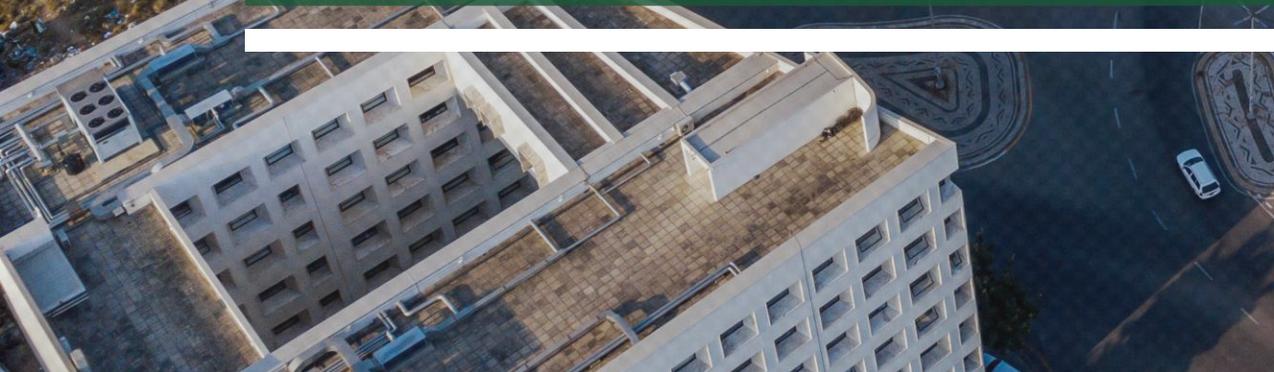
All the drawings presented on these slides, as well as cost estimates, are **merely indicative**, representing only **the concept** resulting from the studies previously carried out.

The elements presented in these slides are **provisional in nature** and may be adjusted during the tender process.





Municipal Final Disposal (Current Situation)



Final destination of the collected MSW

The Hulene dump has been receiving waste from Maputo since 1972, occupying about 22 hectares and reaching 30 meters in height.

In recent years, CMM, within the scope of its activities and work with partners, has carried out improvement works to ensure slope stability and improved management, ensuring access and deposition throughout the year.



Lixeira de Hulene



BASELINE DATA



AMOUNT OF WASTE TO BE DEPOSITED IN THE LANDFILL – PHASE 1

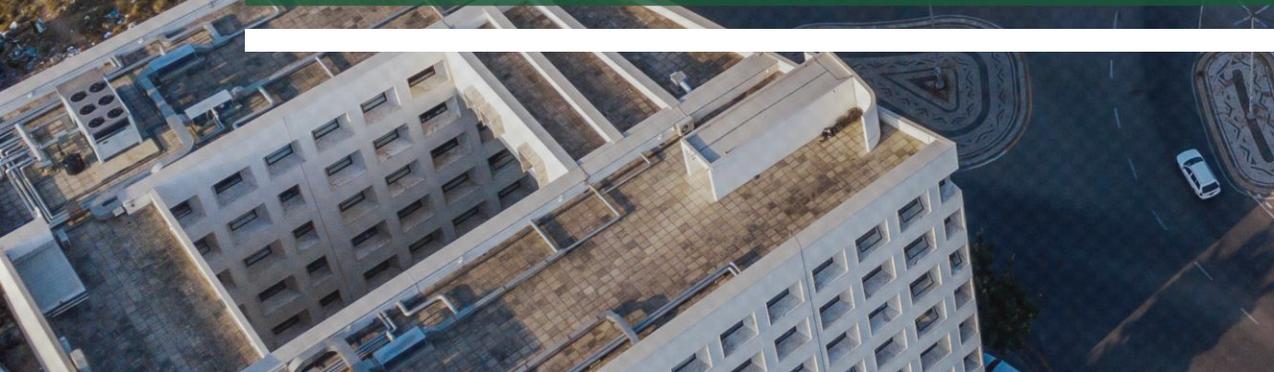
This tender corresponds to Phase 1 in which the landfill will be sized to around 4 million tons.

The projections presented below indicate the breakdown by year shown in the table

Ano	Total (ton.)
1	539 095
2	556 572
3	574 687
4	593 473
5	612 953
6	633 146
7	654 057



What are the reasons behind the Construction of the Transfer Station and the Sanitary Landfill?





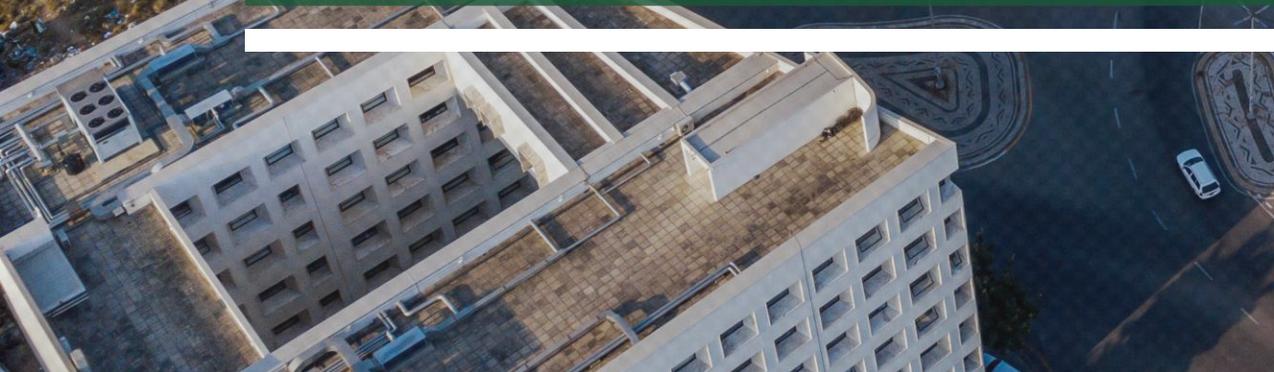
Arguments in favor of the Project



Current challenges		Benefits
<p>Depletion of the Hulene dump, with significant risks to public health and the environment</p>	<p style="writing-mode: vertical-rl; transform: rotate(180deg);">Within the scope of the project</p>	<p>Construction of a new landfill in KaTembe, with safe, controlled and environmentally responsible operation</p>
<p>Inefficient management of municipal solid waste, with uncontrolled deposition and inadequate treatment</p>		<p>Implementation of a transfer station in Hulene, ensuring the organized, efficient and safe transport of waste.</p>
<p>Absence of modern infrastructure for proper routing of waste to final destination.</p>		<p>Integrated and scalable response, aligned with a long-term sustainable strategy for the sector.</p>
<p>Population growth and urban sprawl without adequate response from waste management infrastructure</p>	<p style="writing-mode: vertical-rl; transform: rotate(180deg);">Outside the scope of the project</p>	<p>Integration of informal recyclers into the formal system, with decent conditions, training and social inclusion.</p>
<p>Negative social impacts, including precarious informal work and lack of social inclusion</p>		<p>Definitive closure of the Hulene dump, eliminating negative impacts and improving the quality of life in the surrounding areas.</p>
<p>High greenhouse gas emissions due to uncontrolled decomposition of organic waste</p>		<p>Reduction of emissions with the organic recovery of waste through composting and recycling.</p>

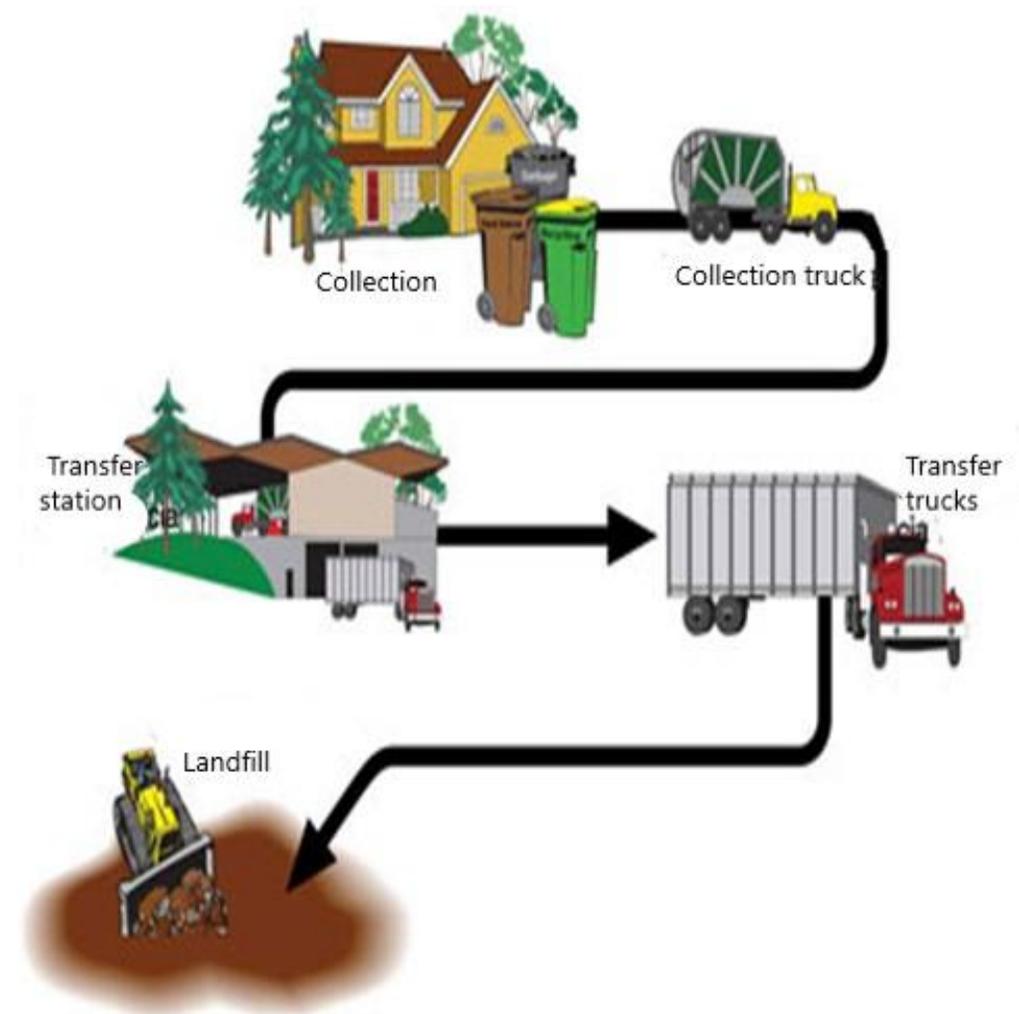


FUTURE VISION





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FUTURE VISION



Improved Access to the Katembe landfill

Improvement of existing road will start soon, namely asphaltting, integration of drainage ditches and sidewalks in an extension of 9 km.

Tariff Reform

New tariff structure in a implementation fase, with the centralization of fee payments, specifically the cleaning fee to be charged by the Municipality together with the economic activity fee.

The amounts collected will be entirely to cover the costs of the integrated solid waste management system that includes the operation of the KaTembe landfill.



FUTURE VISION - Financial sustainability



The current model of charging the cleaning fee to the commercial sector (PdS) is highly inefficient and leaves loopholes for operators to avoid payments.

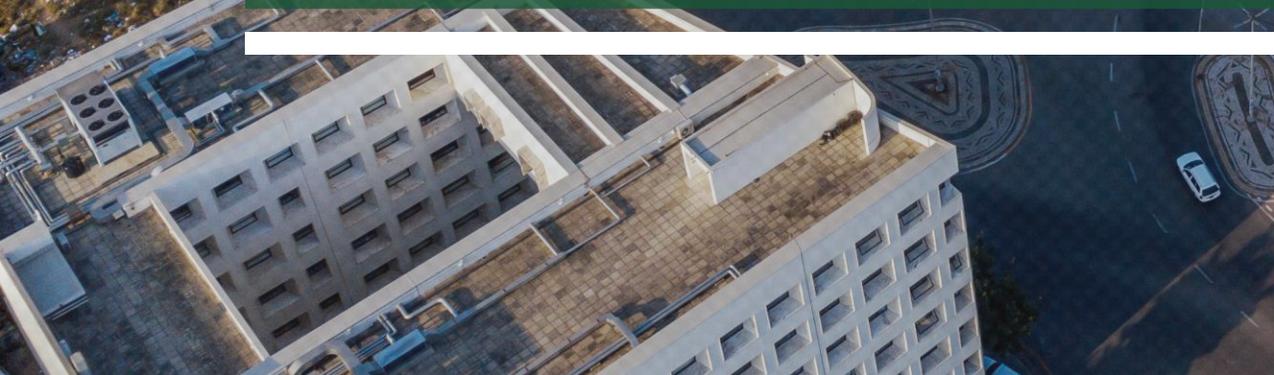
Only 18% of the commercial sector pay the cleaning fee in its entirety

With the joint collection of the fee and the recently approved economic activity license, it is estimated that the current revenue will rise from **2.9** million to **9.3** million USD





SCOPE AND LIMITS OF THE PROJECT





SCOPE AND LIMITATIONS OF THE PROJECT



Project Scope: Design, Construction and Operation of the KaTembe Landfill and the Hulene Transfer Station

The project aims to ensure the **design, construction and operation** of an integrated waste management system, consisting of the KaTembe Landfill and the Hulene Transfer Station.

The system shall be developed on the basis of strict technical criteria and aims to ensure efficient, safe and environmentally sustainable operation in accordance with the applicable regulatory requirements.

The scope of work includes:

- ✓ **Detailed design** of all landfill and transfer station infrastructure, taking into account the topographical, geological and geotechnical conditions of the site and the applicable regulatory requirements
- ✓ **Construction** of the landfill of the transfer station, including supporting infrastructures: technical buildings, drainage systems, leachate and biogas treatment
- ✓ **Safe and efficient operation of the facilities**, with planning of environmental monitoring measures (water quality, emissions, stability).
- ✓ **Operation** in the period of 7 Years (1 phase)
- ✓ **Operational integration** with the Hulene Transfer Station, ensuring the reception and proper routing of urban waste to the landfill.



OBJECTIVES AND COMPONENTS OF THE PROJECT



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The KaTembe Landfill project aims to respond to local solid waste management needs with environmentally sustainable, technically robust and financially viable solutions.

Main Objectives:

- Reduction of environmental and public health risks**, through the elimination of inappropriate practices of waste disposal and burning.
- Increased environmental sustainability**, with solutions for drainage and treatment of leachate, capture and recovery of biogas, and drainage of rainwater.
- Promotion of local socio-economic development**, with job creation, transfer of skills and stimulation of the regional economy during the construction and operation phases.
- Improved efficiency in waste management**, including the construction of a transfer station in Hulene, which will reduce logistics costs, improve working conditions and optimise transport to the landfill.



TIMELINE OF THE MAIN STAGES OF THE PROJECT





STRUCTURE OF THE TENDER AND FORM OF THE CONTRACT



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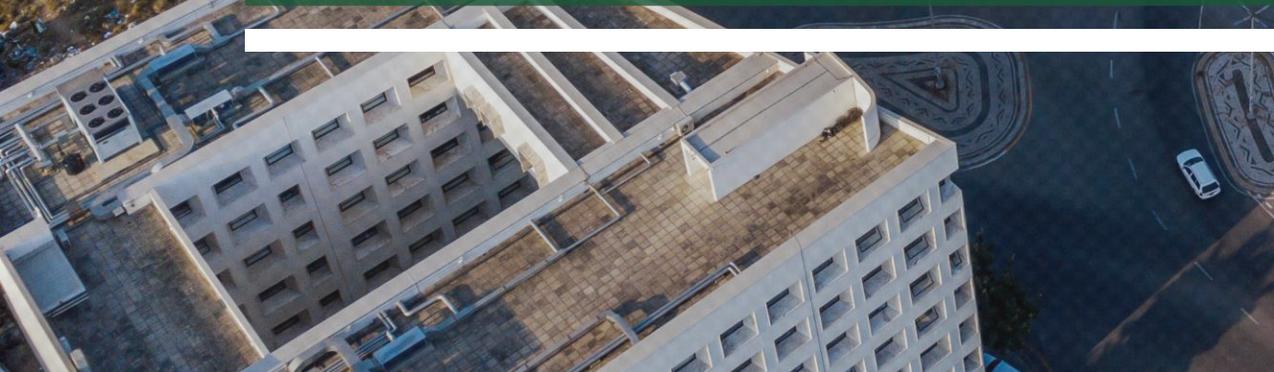
A DBO contract model will be adopted – Design, Construction and Operation, in which:

The successful tenderer will be responsible for the **design, construction and subsequent operation and maintenance** of the Hulene Transfer Station and the Katembe Landfill during the contract period;

- The technical and commercial exploitation** of the infrastructures will be carried out by the contractor, ensuring compliance with the required service levels;
- The **design and construction** of the transfer station and the landfill will be **100% financed by the World Bank**
- The **operation and maintenance** will be financed by the **Municipality of Maputo**, through the payment of a fee per ton of waste received (**gate fee**);
- The **gate fee** will be the main payment mechanism to the contractor during the operation phase, reflecting the costs of operation, maintenance and management of the service;
- The ownership of the infrastructures will remain public, with the fixed-term contract being 2 years for construction + 7 years for operation and maintenance, with possible final transfer of responsibilities.



COMPETITOR EVALUATION CRITERIA (DRAFT)





COMPETITOR EVALUATION CRITERIA



Evaluation Factors:

- **Technical Factors (60%)**
- **Financial Factors (40%)**

Price scoring that gives an individual score to each bid.

Lowest price receives all the 40 points.

Then it is a reverse proportional calculation –

Example is that 1 million bid gets 40 points and then the bid at 1.5 million receives **$1/1.5 * 40 = 26.67$** points for financial.



COMPETITOR EVALUATION CRITERIA

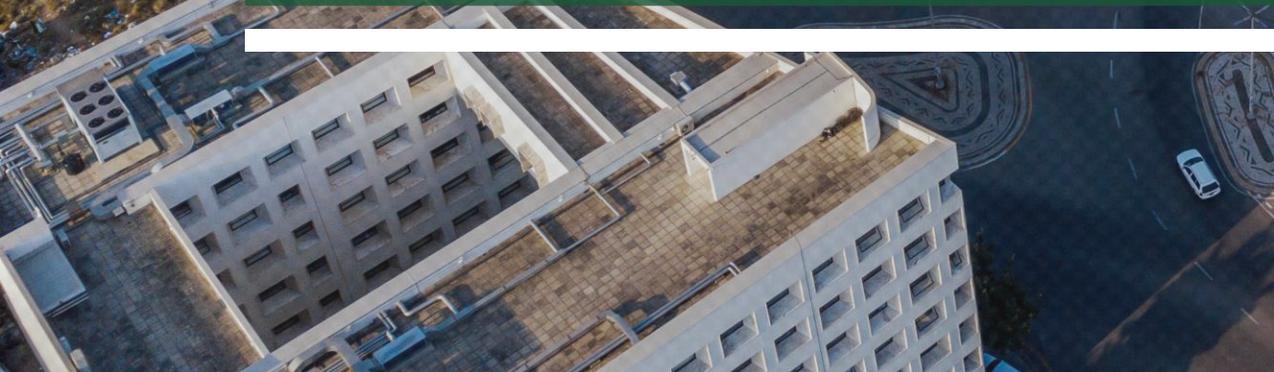


The merit points **technical** factors, and sub-factors, and the corresponding scores in % are:

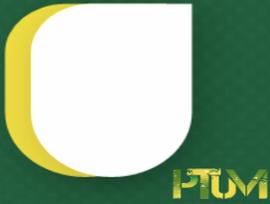
Item No.	<u>Technical Evaluation Criteria</u>	<u>Services</u>	Maximum Merit Points
1	Mobilization Schedule and Site Organization	Design - Build	5
		Operation	5
2	Methodology for long term site layout and details for design-build and operations services	Design - Build	15
		Operation	5
3	Key Equipment - Quality and Maintenance Procedures	Design - Build	5
		Operation	5
4	Detailed Time Schedule and Work Plan	Design - Build	15
		Operation	5
5	Environmental and Social Management Strategies and Implementation Plans	Design - Build	10
		Operation	10
6	Key Management and Technical Personnel	Design - Build	10
		Operation	10
	Total of Merit Points		100



ALLOCATION OF CONTRACTUAL RISKS



ALLOCATION OF CONTRACTUAL RISKS



Type of risk	Description	Responsible party
Licensing risk and approvals	Obtaining technical and environmental approvals necessary for implementation	Municipality of Maputo (CMM)
Risk of waste availability	Ensuring continuous delivery of waste to the system	Municipality of Maputo (CMM)
Financing/payment risk	Timely guarantee of the gate fee to the contractor	Municipality of Maputo (CMM)
Conception risk	Technical design of leachate treatment infrastructure	Contractor



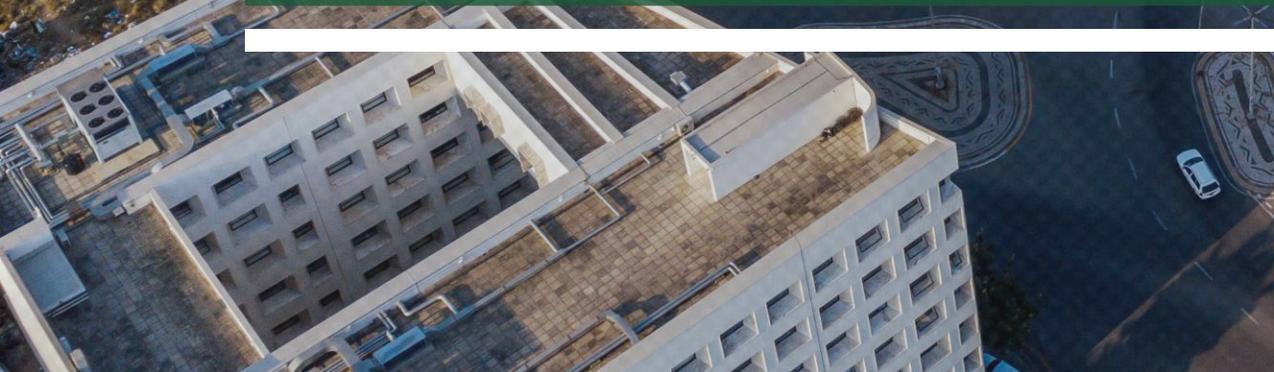
ALLOCATION OF CONTRACTUAL RISKS



Type of risk	Description	Responsible party
Construction risk	Execution of the work according to the approved project, compliance with deadlines and quality	Contractor
Operation and maintenance risk	Efficient operation of the transfer station (including upstream MSW transport) and landfill, including leachate quality	Contractor
Environmental risk/performance	Ensuring compliance with the legal parameters for discharge into the Tembe River	Contractor
Risk of Contingency Solutions	Implementation of emergency solutions (e.g. recirculation of leachate over the landfill or complementary solution in case of non-compliance)	Contractor



HULENE TRANSFER STATION

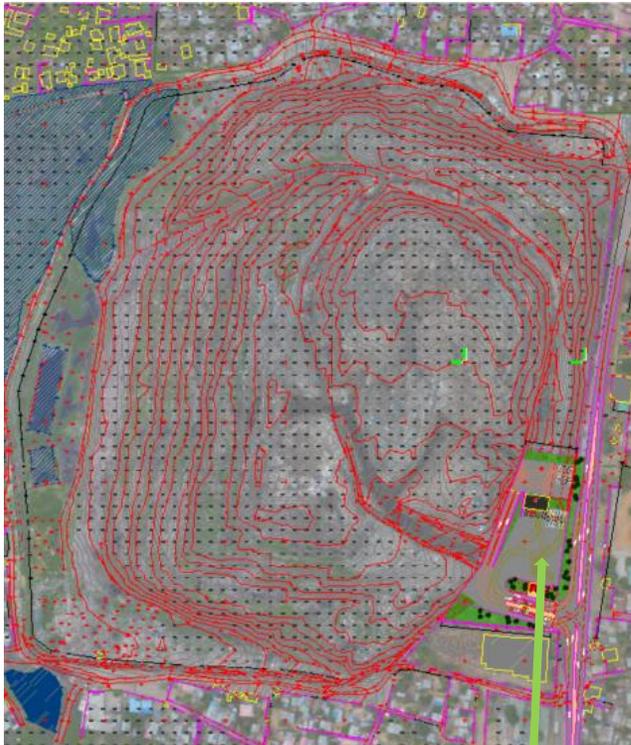




TRANSFER STATION

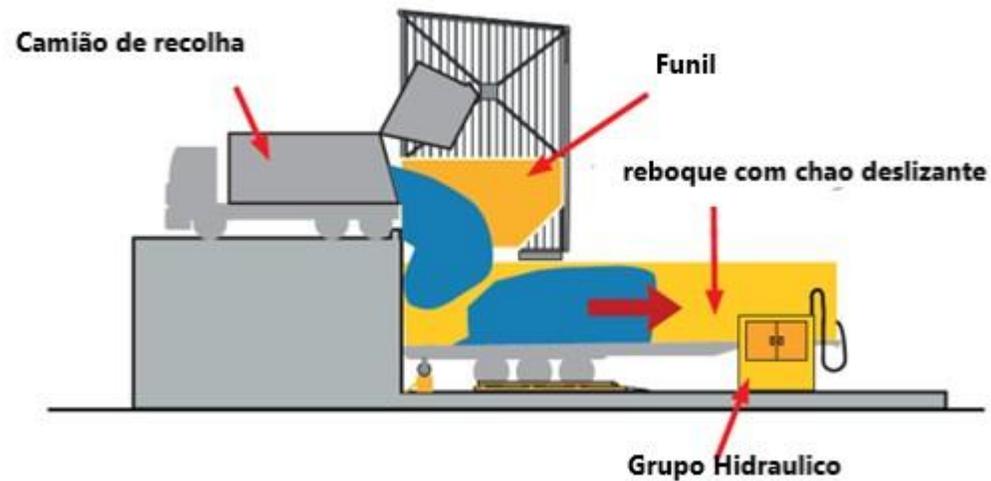


- **Objective of the Construction of the Transfer Station at the Hulene dump:** to reduce expenses of transporting waste to the kaTembe landfill by consolidating smaller loads into larger vehicles.
- Part of the MSW will pass through the Transfer Station; areas near the landfill will have direct transport.
- **Capacity:** Start-up year: **499 ton/day**; Horizon year: **889 ton/day**
- **Benefits:**
 - Reduction of transportation costs.
 - Reduced fuel consumption and maintenance costs.
 - Less traffic congestion and air pollution.
 - Less wear and tear on the roads
 - Improvement in operational efficiency and cost reduction in waste management.
 - Lower environmental impact.



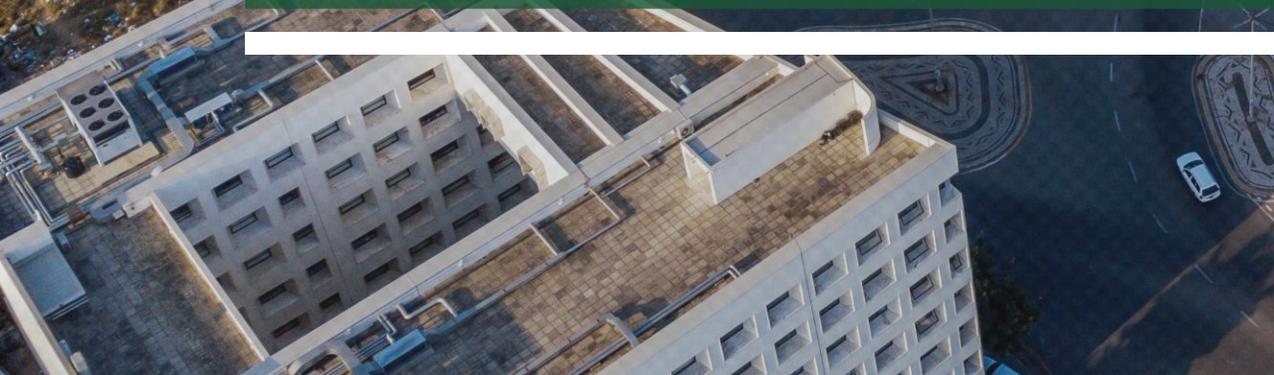
Transfer Station Location (in the Hulene dump)

Typically, transfer stations use gravity to unload smaller trucks into larger ones. Example in the figure below





KATEMBE LANDFILL





KATEMBE LANDFILL



The construction of the sanitary landfill aims at solving the problem of the Hulene dump as the current final destination

Phase 1 in competition

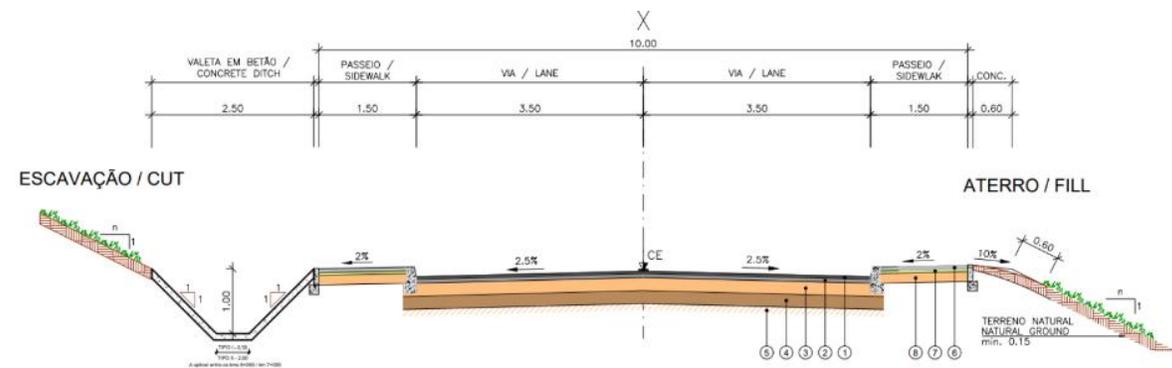
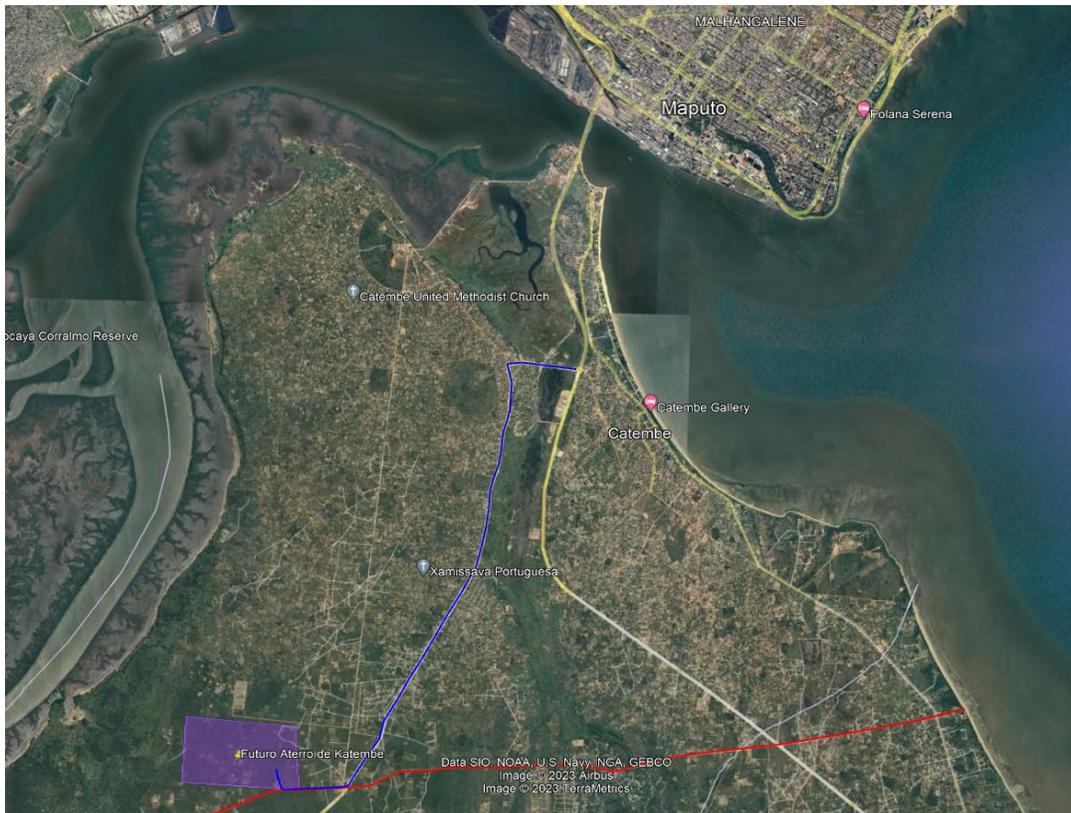
Capacity of the two deposition cells : 4.0 million tons (3.4 million m3)

In addition to the two MSW disposal cells, the landfill will include the following support infrastructures:

✓ gatehouse	✓ Aggregate deposit area
✓ Administrative building	✓ 2 weighbridges
✓ Workshop and equipment parking	✓ Equipment Required for Landfill Operation
✓ Internal access roads	✓ Parking for light and heavy vehicles
✓ Leachate drainage and treatment system	✓ Landscaping arrangements
✓ Platform with motor generator and flare	✓ Water supply system
✓ Wheel Wash Unit	✓ Wastewater and stormwater drainage system
✓ Fuel station	✓ Electrical installations, including transformer station
✓ Equipment Washing Platform	✓ Fence



KATEMBE LANDFILL- Access road



Route from the new improved road to the Landfill (outside the scope of this bidding)



KATEMBE LANDFILL



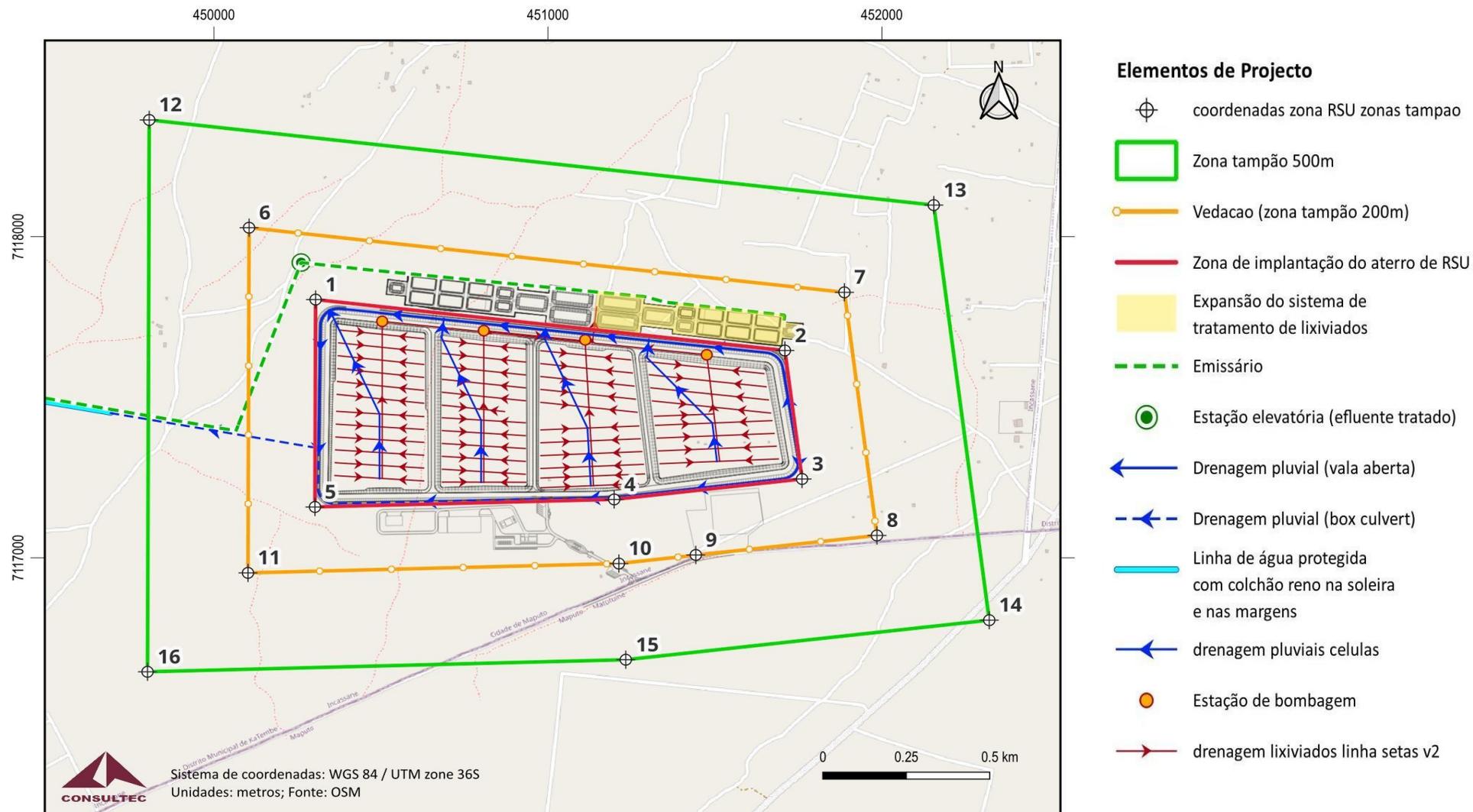
Total area and area of Phase 1

Total area reserved for the Blue polygon landfill: 80 hectares.

Area to be occupied by the two Phase 1 cells in tender: about 15 ha for 7 years of useful life out of a total of 28 years.

Total protection area (ZPT) of 200 meters and partial protection zone (ZPP) of 300 meters

id	X UTM36S	Y UTM36S	Lat WGS84	Lon WGS84
1	450304.5	7117804.33	26° 3' 29" S	32° 30' 11" E
2	451710.1	7117645.69	26° 3' 34" S	32° 31' 2" E
3	451761.6	7117245.56	26° 3' 47" S	32° 31' 4" E
4	451198.8	7117181.88	26° 3' 49" S	32° 30' 44" E
5	450302.6	7117158.39	26° 3' 50" S	32° 30' 11" E
6	450105.2	7118028.10	26° 3' 21" S	32° 30' 4" E
7	451888.4	7117826.83	26° 3' 28" S	32° 31' 8" E
8	451985.8	7117069.67	26° 3' 53" S	32° 31' 12" E
9	451443.3	7117008.90	26° 3' 55" S	32° 30' 52" E
10	451212.7	7116982.17	26° 3' 55" S	32° 30' 44" E
11	450102.0	7116953.06	26° 3' 56" S	32° 30' 4" E
12	449806.2	7118363.75	26° 3' 10" S	32° 29' 54" E
13	452155.9	7118098.54	26° 3' 19" S	32° 31' 18" E
14	452322.2	7116805.83	26° 4' 1" S	32° 31' 24" E
15	451233.6	7116682.61	26° 4' 5" S	32° 30' 45" E
16	449801.1	7116645.07	26° 4' 6" S	32° 29' 53" E





KATEMBE LANDFILL



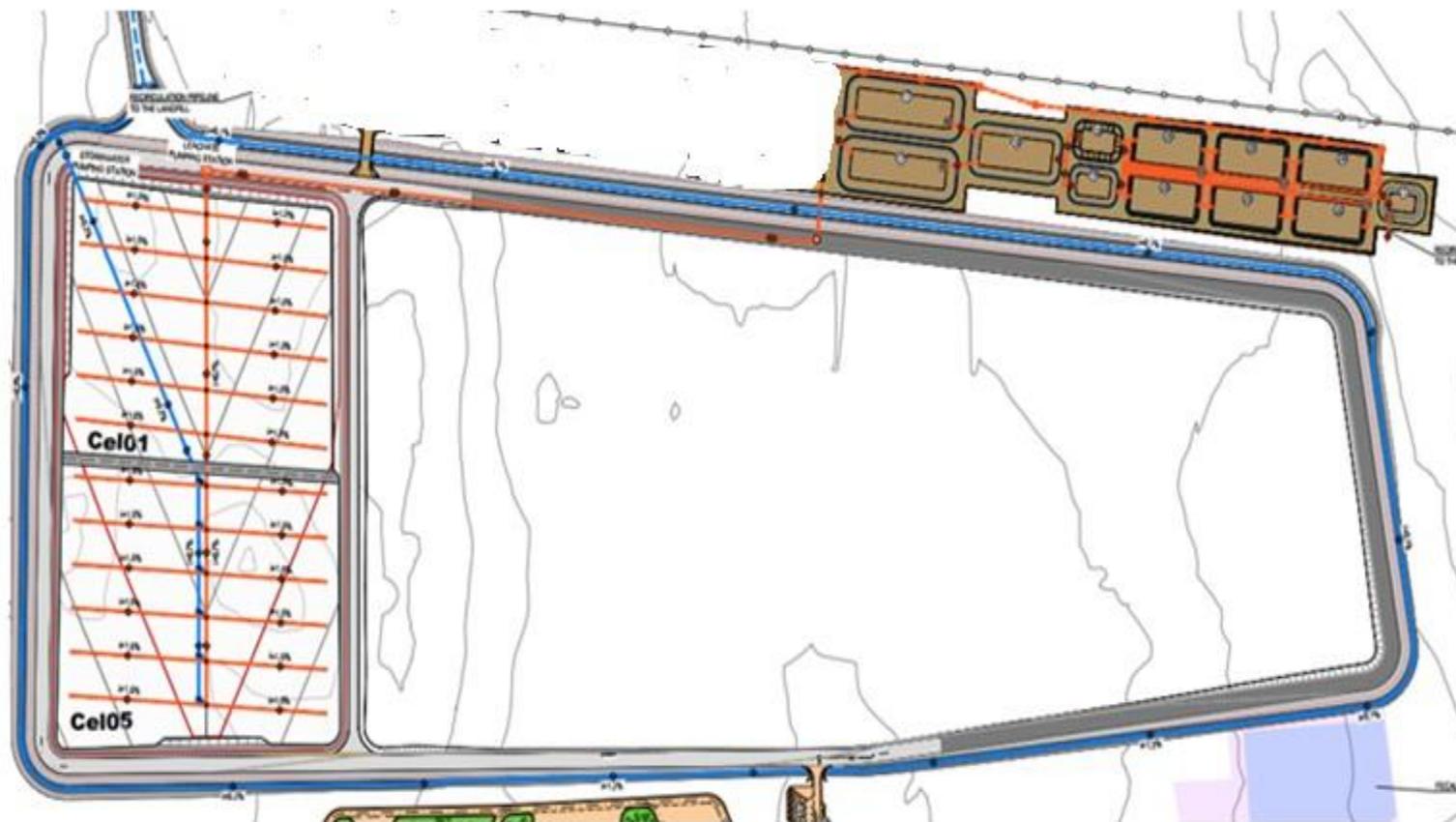
ENVIRONMENTAL PROTECTION MEASURES PROVIDED FOR IN THE KATEMBE LANDFILL

1. Bottom waterproofing to protect soil and groundwater
2. Final sealing of cells to isolate residues and reduce rain infiltration
3. Drainage and treatment of leachate, avoiding contamination
4. Capture, use and flaring of biogas, its use is optional, which reduces emissions
5. Rainwater drainage, at the bottom and on the surface, to prevent seepage
6. Vegetation cover with native flora, promoting landscape integration and slope stability
7. Separation of clean water from contaminated water, optimizing the operation of the system
8. Compliance with environmental standards, ensuring safety and sustainability
9. Continuous monitoring of the landfill to ensure long-term environmental protection

The measurements indicated in points 3, 4 and 5 are illustrated in the following slides



ATERRO SANITÁRIO DE KATEMBE

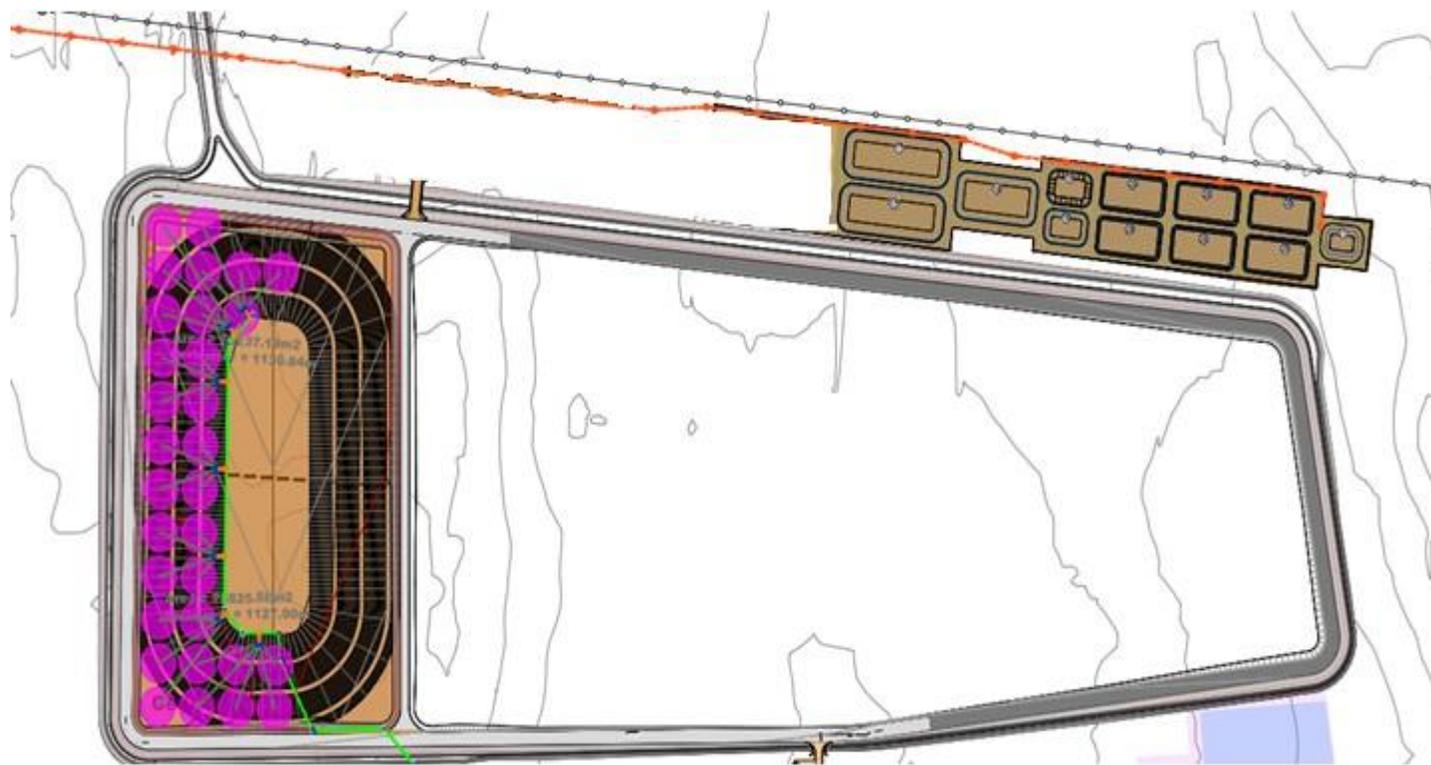


DRAINAGE OF RAINWATER AND LEACHATE FROM THE BOTTOM OF THE LANDFILL AND TREATMENT OF LEACHATE

Leachate is expected to be collected from the cell in operation and rainwater from the cell in standby

Leachate treatment:
Regularization/anaerobic ponds, aerated and sedimentation ponds and macrophyte beds.

Discharge of treated leachate into the Tembe River or recirculation to the top of the landfill



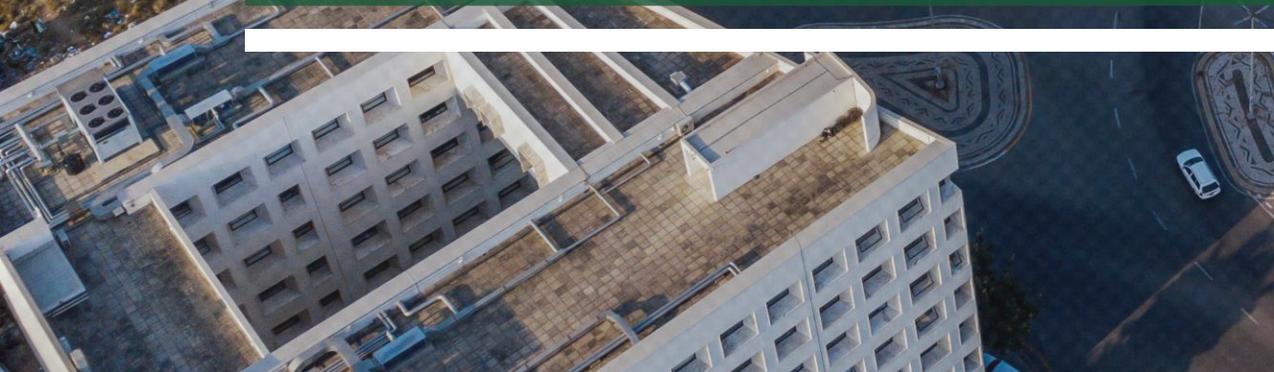
BIOGAS COLLECTION AND TREATMENT NETWORK

The construction of vertical wells is planned to collect the biogas produced at the Katembe landfill.

Flaring of gas as part of environmental protection



OPERATIONAL READINESS





OPERATIONAL READINESS

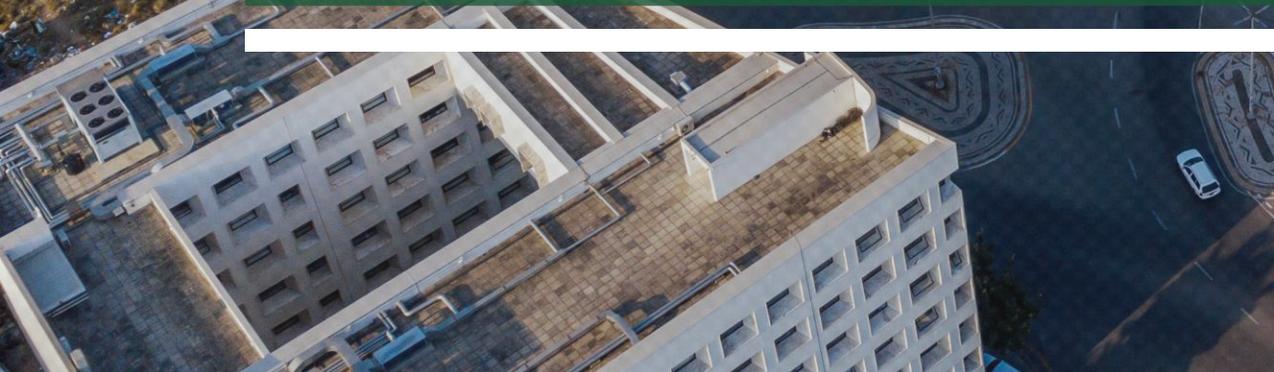


- Site of the Katembe landfill available
- Transfer station will be built in the current Hulene dump
- Tender in progress for the construction of the access road to the embankment
- Social safeguard issues in the final resolution phase, with dialogue with stakeholders
- Environmental and technical licensing (EIA/ESIA) in progress, with a good framework





FINANCING





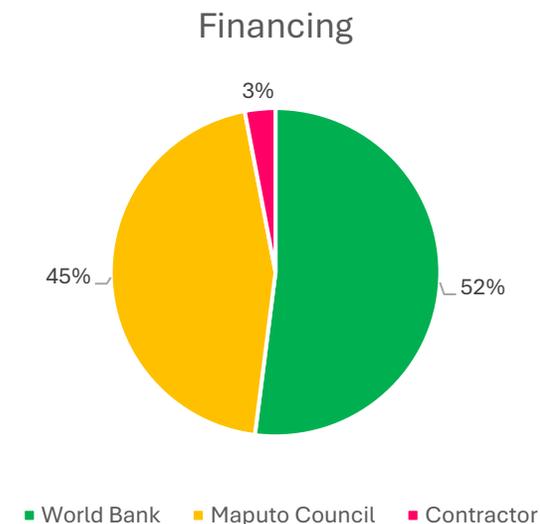
FINANCING



COST ESTIMATION

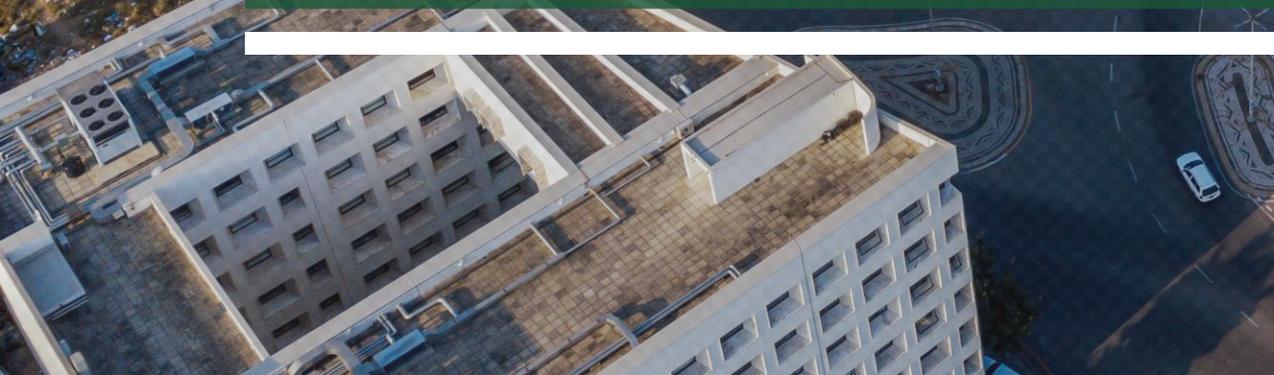
IMPORTANT NOTE: this is a cost estimate, and it is the responsibility of the contractor to obtain the CAPEX and OPEX values, based on the Project under his responsibility

Cost Estimation	Value (EUR million)	Financing	
		Value (%)	Source
Capex	32	52%	World Bank
Opex (7 anos)	27	45%	CMM
	2	3%	Contractor
TOTAL	61	100%	-





SUMMARY OF KEY POINTS





SUMMARY OF KEY POINTS



Clearly defined tender process

- The DBO contract defines responsibilities, deadlines and risks with clarity and rigor.
- The technical elements presented are indicative, allowing innovation within well-structured parameters.
- The contest was designed to ensure transparency, legal certainty and healthy competition.

☐ Minimal risk to competitors

- The Municipality assumes critical risks such as licensing, waste supply and payments.
- The investment (CAPEX) will be fully financed by the World Bank; the operation will be financed by the Municipality through the various fees including the gate fee.
- This model provides financial stability and significantly reduces the contractor's exposure.



SUMMARY OF KEY POINTS

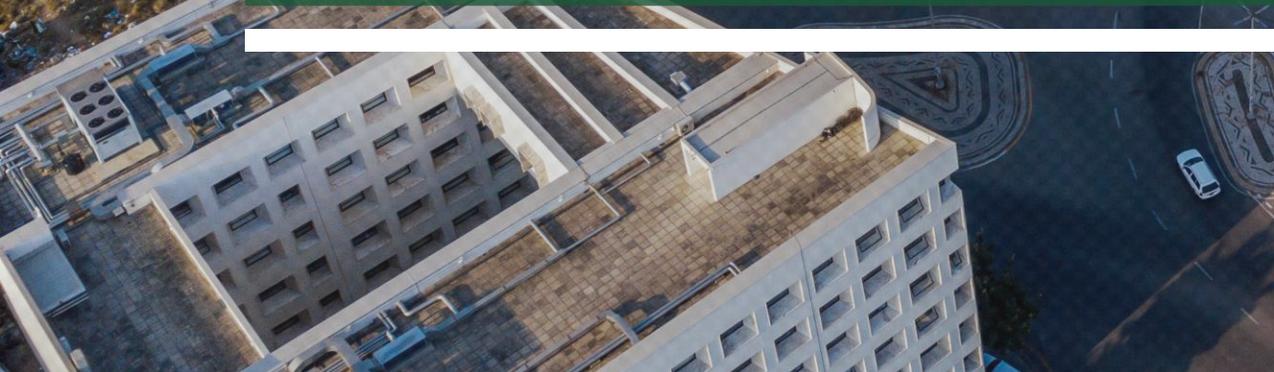


Financial security for payment

- The payment of the gate fee will be guaranteed by the Municipality of Maputo throughout the contract.
- The ongoing tariff reform will strengthen the financial sustainability of the system by centralising revenues.
- This structure ensures predictability of revenues for the contractor and stability for the operation.



NEXT STEPS





NEXT STEPS



Action	Description
Official launch of the Tender	Publication of tender documents and start of the clarification period
Clarification session and site visit	Technical session to present the project and visit the areas
Deadline for clarifications	Last day for submission of formal doubts by competitors
Deadline for submission of proposals	Delivery of technical and financial proposals
Evaluation of proposals and award	Evaluation and selection of the successful tenderer based on the established criteria
Signing of the contract and beginning of mobilization	Signing of the contract and start of preparatory activities



QUESTIONS & ANSWERS

THANK YOU FOR YOUR ATTENTION

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